



Newcomers: Fast Track Your Financial Career In Canada



Canadian Securities Institute
A Moody's Analytics Company

NOVEMBER 3, 2021

Meet The Presenters



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Panelist

Financial Planner

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What advice would you give to newcomers to help them overcome hurdles and successfully land a job in the Canadian Banking sector?

- Obtain Foreign credentials equivalency assessment
- Upgrade industry-required skills to respond to local market
- Learn job search strategies
- Understand hiring practices in Canada
- Overcome bias in the job market and bias for “Canadian Experience”
- Understand work culture
- Communicate effectively
- Practice speaking in English/French

Familiarize yourself with all available resources and programs

Newcomer Services: Organisations to refer you to supports and services, such as newcomers' settlement tips, language training, assessment of language skills and qualifications, information on local childcare, etc.

Enhanced Language Training: Job specific language training with a focus in the financial field.

Free Employment Services: Provides all job seekers with support developing resumes, creating a personal brand and pitch, improving LinkedIn profiles, tips on job search strategies, and knowledge on recruitment events.

Mentoring Programs: Connect with professionals in your field, gain insights on how to pitch your skills, how to network, learn common hiring processes and get feedback on your personal pitch, resume and job search strategies.

Internships and Volunteering: Get local experience, references, etc.

Bridge Training Programs: Assess newcomers' skills, provide targeted training and help join the financial services industry quickly. Improve on workplace communication, business culture knowledge and job specific upskilling.

Upgrade your skills to align with job requirements



Communication and Soft Skills

Vital to succeed in hiring processes and in the workplace.



Local Professional Knowledge and Skills

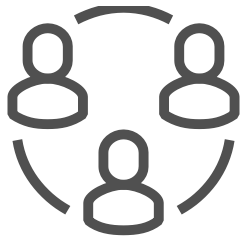
Local law, regulations, credentials, business culture, etc.



IT Skills

Trends in softwares used in financial industry and ability to work in remote and virtual environments.

Build your professional network by attending industry events and online interactions



Networking Events

Find out about the financial sector, banks/firms, hiring practices and trends, etc.



Intentional Networking

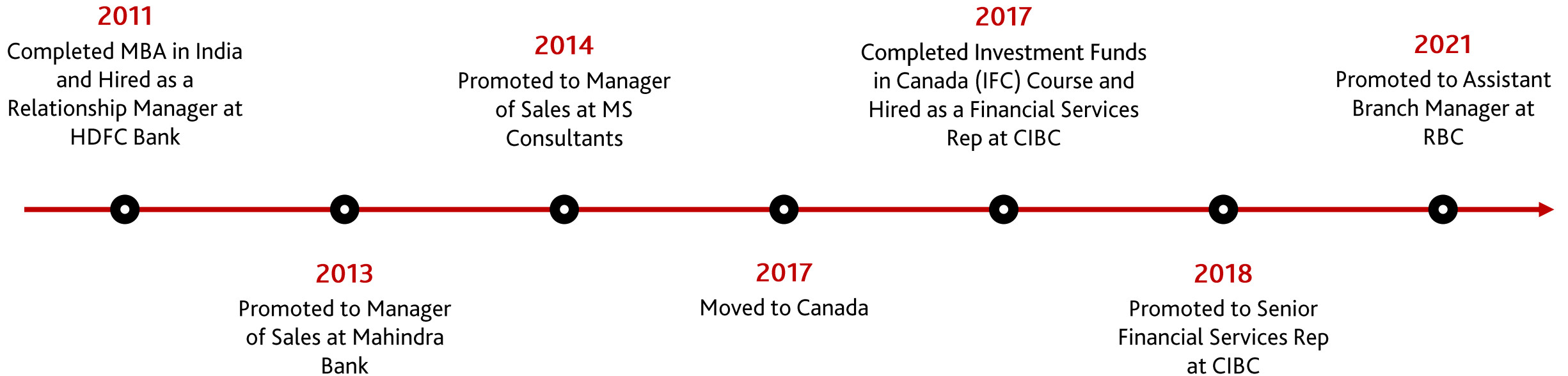
Coffee chats and informal interviews



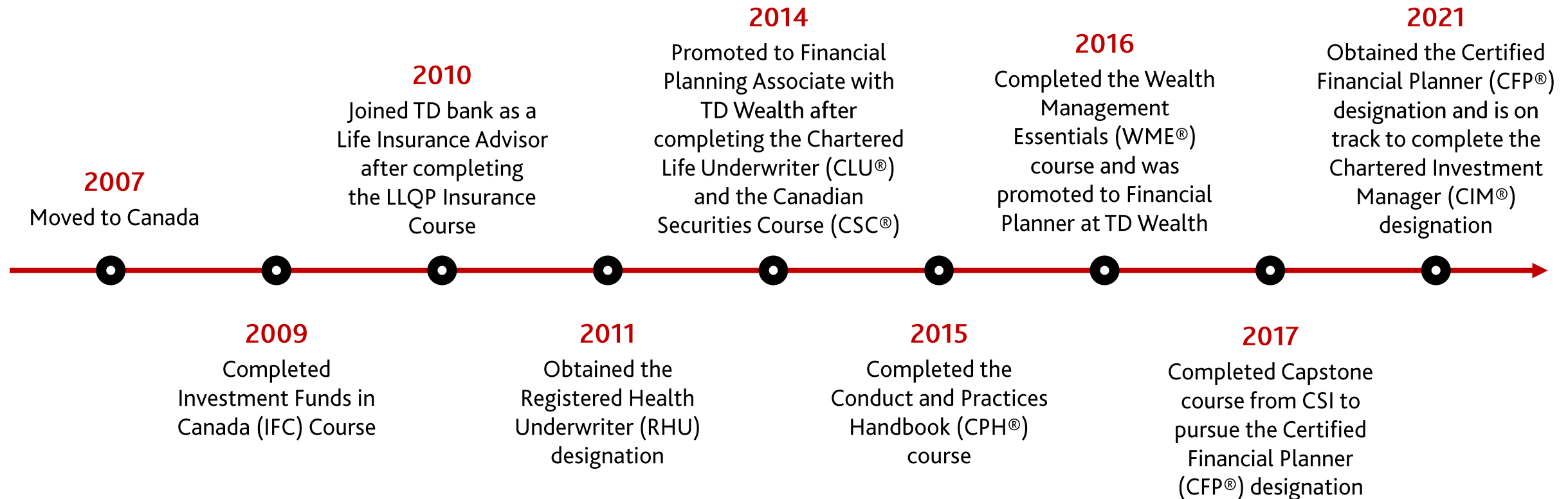
Online Networking

Posting content and joining groups on LinkedIn and other social media platforms

Success Stories – Tarun Dhingra



Success Stories – Deepinder Kohli



How can newcomers get started?

To kick-start a promising career in Canada's financial market, CSI offers two foundational licensing courses:

- The Canadian Securities Course
- The Investment Funds in Canada Course

CSI's courses and certifications provide you with a seal of approval that will earn you recognition from top-tier financial institutions.



Career Map

csi.ca/careermap

How to use the Financial Services Career Map and Job Finder Tool

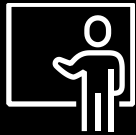
STEP 1: Search and explore multiple career options and learn about the different roles and opportunities available in the financial services industry.

STEP 2: View the recommended courses and credentials to make those goals a reality. You can also see the active job listings in the market for each role to better understand the requirements.



Q&A and Contact Details

To begin learning, visit csi.ca/newcomers



OVER
50
YEARS OF TRAINING
EXPERIENCE



OVER
750,000
ALUMNI



OVER
135
E-LEARNING
COURSES



OVER
16,000
CREDENTIALLED
DESIGNATION HOLDERS



OVER
250
INSTITUTIONAL
CLIENTS

Questions? Email designations@csi.ca

Thank you

